PRESERVING FAITH BASED REAL ESTATE THROUGH ADVICE & COUNSEL

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"AD Advisors recognizes the *importance* of not losing your

patrimony and works to ensure a

return on your investment."

A Partnership for Success

Deciding how to manage your most valuable assets, your real estate holdings, is a big task for any Diocese, Religious Institute, or individual responsible for such decisions. Making the right choices will preserve the Catholic identity while building a foundation for a financially secure future.

Finding the right partner to help you achieve your goals is critical. AD Advisors is the only North American company focused exclusively on the real estate needs of the Catholic Church, with the shared goal of preserving the Catholic identity. Our understanding of your issues and your vision makes AD Advisors the ideal partner for your real estate needs.

Customized Strategies

AD Advisors knows that each Diocese and Religious Institute has unique needs and goals and that each transaction is different. AD Advisors uses a proven model that enhances financial support for Religious Institutes and Dioceses. By incorporating identified opportunities into our model, we are able to customize financial projections that take into account short- and long-term issues while also preserving the Catholic identity.

Optimal Results

In addition to providing ongoing advice and customized strategies, AD Advisors offers specific services:

Project Management

AD Advisors understand that our services differ dramatically from global commercial real estate firms. The AD process is designed to preserve and protect the mission-heritage-legacy of the faith-based property owner. With over 25 years of experience in faith-based real estate, we offer the most knowledgeable professionals to implement practical solutions for your entire project. From initial assessment of specific goals to desired outcomes, we can maximize the potential of your religious properties.

Valuations

The real estate market is global and sophisticated. As your trusted religious real estate advisor, we demystify the process for you, offering a valuation process that combines a sales approach, a cost approach, and an income approach that results in real-time data and the best value for your assets.

Brokerage

The AD team of advisors are brokers with a mission of guiding our clients to achieve the best outcome for desired goals, while preserving the institution's legacy and heritage. Our decades of experience will help you navigate through the real estate process, while connecting you with the best buyers globally. AD has a network of buyers who understand the unique attributes of your property and have the knowledge to broker extraordinary properties like yours.

Leases

Over many years and across both the United States and Canada, our team at AD Advisors has worked with church leaders and business managers to oversee over 200 lease transactions with \$45 million of annual lease revenue. Our experience can help guide your parish diocese, school, or congregation through this vital revenue stream.

Brian P. Dolehide, KM, CRE Michael O. Hookstadt Brian P. Coleman, JD Jonathan Corkery

Managing Director 25 years of faith-based real estate experience

Senior Manager **Educational Services Group** 12 years of faith-based real estate experience

Senior Manager Land Services Group 15 years of faith-based real estate experience

Analyst Educational Services Group 1 year of faith-based real estate experience

About AD Advisors

AD pays very close attention to Sector Qualification. Each real estate asset falls into a sector. For example, the seniors housing sector requires different underwriting than the parish campus, school buildings, and vacant land sectors. AD offers specialized professional expertise in each sector to obtain the highest and best use in sales utilizing leaders nationally in each sector.

Better Business Bureau and Counselors of Real Estate

AD is a qualified and accredited member of the Better Business Bureau and AD's Managing Partner, Brian Dolehide, is a Counselor of Real Estate with over 1,700 real estate professionals nationwide. AD utilizes BBB accredited local experts and as often as possible CRE appraisers to qualify the local value and national valuation and monetization in the USA and Canada.

"AD Advisors offers *specific services*

that allow you to plan, focus,

and be *financially* secure."



Heidi A. Trieschmann, MBA



Senior Manager, Administration Educational Services Group 15 years of faith-based real estate experience



"Thank you AD Advisors for all you have done to make the processes of selling our properties in Houston TX, Long Island NY, and our headquarters in Chicago IL as graceful as you have made it. We cannot exaggerate how wonderful it has been to work with you. With encouragement, tact and clear direction you have been mentors and guides. You have worked with devotion to the task and in doing so you have made your marketing process as successful as it now is. Your patience with our timing needs is evident and graceful. Not only have and do we enjoy working with you but we know ourselves blessed in doing so. For our part, we hold you in our grateful prayer."

Sr. Janice Bemowski, r.c., Treasurer [3110] Congregation of Our lady of the Cenacle, R.C.

"Brian's experience proved very helpful... valued his integrity and judgment" Sister Virginia Ann Wanzek, C.R. , President and Provincial Superior Sisters of the Resurrection



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